



A M E D E O C I L E N T O

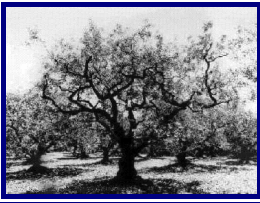
P R O J E C T M A N A G E M E N T • D E S I G N • D E V E L O P M E N T

1990 ~ 2011

PROFESSIONAL PROFILE

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PERSONAL DETAILS

SURNAME Name CILENTO Mr. Amedeo
Biography: Born in Italy, on 16th November 1963 - Italian citizen
Title Chartered Architect and Project Manager
License - Italian License in Architecture, Construction Management and Project Management (ITALIA / EU):
N. 3475 - 1994 (Ordine degli Architetti della Provincia di Genova).
- Vietnamese License in Architecture, Construction Management and Project Management (VN):
N. 411043001060 – 18/06/2009 (HCMC People Committee)
Membership ICHAM, Italian Chamber of Commerce in VN
EUROCHAM, European Chamber of Commerce in VN
HOREA Association of Real Estate of HCMC
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ACADEMIC

2009 Enrolment in Project Management Institute.
PMI N. 1587323
1994 Enrolment in Italian Architects' Board.
Chartered Architect, Project Manager - License N. 3475
1991 to 1993 Master Qualification in Project Management for Construction.
Post-University Career. SOGEA Scuola di Formazione Aziendale.
15-06-1991 Italian Architects' Board
Qualifying examination for the Enrolment in Italian Architects' Board.
1984 – 1990 University of Architecture of Genova, Italy
University "Laurea" (M.Sc. degree) in Architecture

SKILLS

Languages English = Fluent / Spanish = Good / French = Slight / Vietnamese = Slight.
Computer Microsoft: Project / Word / Excel / Power Point / Visio...
AutoCAD latest Release, Sketch-Up
Photoshop CS3 / Acrobat / Corel Draw 12.0

PROFESSIONAL DEVELOPMENT

1993 ~ 1997 Town Councillor of Castelletto (district of Genova) Hall.
Director of Urban Planning Council Chamber
1990 ~ 1991 Military Service:
"Genio Militare" (equivalent to "Engineer Corps").
Rehabilitation of Recruitment Offices and Barracks in Genova's "Distretto Militare".

I T A L I A : 1 6 1 4 7 - V i a C a r r a r a , 3 4 - G E N O V A
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PUBLICATIONS

- “Hospital Planning” – Lecture Notes – Faculty of Architecture of Genova – 1992 - Italian language.
- “Hotel Planning” – Lecture Notes – Faculty of Architecture of Genova – 1993 - Italian language.
- “The Design of the hotel Room” – ABITARE Magazine – ITALIA - March 1995
- “Technical Handbook for Construction in Water Sanitation” – for CESVI – Ha Noi 2004 – (EN & VN languages).
- “The Competition for the National Assembly in Ba Dinh – Ha Noi – Kien Truc Magazine – June 2008
- “Lo sviluppo del Viet Nam” (Viet Nam Development) - DOMUS Sensor – ITALIA – May 2009
- “For a Vietnamese Genius Loci” Italia and Viet Nam side by side – Kien Truc Magazine – July 2011

LECTURE

Conference	“Vietnam - Real Estate at a Cross Point”
Lecture	Real Estate in Vietnam: A Global Approach
Date & Venue	25-26 September 2008 – Equatorial Hotel in HCMC
Organizer	Asia Business Forum;
Sponsors	Ministry of Planning and Investment of Vietnam HOREA Ho Chi Minh City Real Estate Association Investment & Trade Promotion Centre of HCMC

Conference	Italy in Vietnam – Investment opportunities
Lecture	Design of the Hospitality Facilities in Vietnam
Date & Venue	15-16 February 2009 – Sofitel Plaza Hotel in HCMC
Organizer	ICE Italian Trade Commission
Sponsors	Ministry of Tourism of Vietnam Ministry of Trade and Economics of Italy Investment & Trade Promotion Centre of HCMC

Conference	Italian Technical Design
Lecture	Italian Tradition and Innovation in Technical Design (In English with Translation)
Date & Venue	18 October 2010 – Thu Duc Univ. in HCMC
Organizer	University of Technology of Thu Duc – HCMC - Vietnam
Sponsors	VPMG Group

MISSION

My bi-decennial experience around the world has taught me many lessons. I have been able to carry out many different projects thanks to my commitment to the job, my skills and my honesty in all the challenging environments.

On this regard, I don't see any major difference between a profit and a no-profit project in terms of commitment. The same professionalism that drove me to maximize Quality and Scope and to minimize Time and Costs can be applied, with different techniques and tools, to any project.

The ethic of any project is deeply embedded into professionalism. This concept is the core of my work and it is present as my leading light, for the every activity.

My three-points motto is: Competency, Honesty, Commitment (CHC).

MAIN PROJECTS - HEADLINE

F.212	Sept ~ Dec 2011 Villa 9 Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: Private (Viet Nam)
Activity	DESIGN: INTERIORS & FURNITURE; M&E;
F.210	Jun 2011 MTA Exhibition SECC - HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
F.209	Mar 2011 Jewellery Shop in Mall Fit-Out: 24 m2 VINCOM TOWER – Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: JL Jewellery Co. Ltd. (Viet Nam)
Activity	DESIGN: INTERIORS & FURNITURE; M&E.
F.207	Feb 2011 GRAPHICS Co. – BATES 141 Asia CORPORATE OFFICE Q. 1 - HCMC
Stakeholders	ACADEMIA Co. Ltd. BATES 141 Asia Co. Ltd. (Viet Nam)
Activity	DESIGN: INTERIORS & FURNITURE; M&E;
F.201	Nov 2010 Rest. PENDOLASCO Nguyen Hue, Q. 1 - HCMC
Stakeholders	ACADEMIA Co. Ltd. Restaurant PENDOLASCO Co. Ltd. (Viet Nam / Italy)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
F.199	Oct 2010 ~ Apr 2011 NBTT Factory Ninh Binh – VIET NAM
Stakeholders	ACADEMIA Co. Ltd. NB Technology Textile Co. Ltd. (Viet Nam / Italy)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: STRUCTURAL (with Dang Anh Co.); M&E (with SAO NAM Eng.); INTERIORS;
F.198	Oct ~ Dec 2010 LUXURY FASHION CORPORATE OFFICE Dong Khoi – Q.1 - HCMC
Stakeholders	ACADEMIA Co. Ltd. Private Client (Viet Nam / Int.l)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
F.196	Aug 2010 ELENEX Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
F.195	Aug 2010 ~ Jun 2011 HOTEL HB Q. Hoan Kiem, Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: Private Investor (Viet Nam)
Activity	DESIGN: ARCHITECTURE; INTERIORS & FURNITURE. M&E (with AVC Engineers), STRUCTURAL (with AVC Engineers),
F.193	Jul ~ Aug 2010 HCMC Italian Consulate Q. Binh Thanh, HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Consulate in HCMC (Italia)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS, FURNITURE; M&E.

F.192	Jun 2010 MTA Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS, FURNITURE; M&E.
F.191	Jun ~ Oct 2010 ARISTON HQ's Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: ARISTON Co. Ltd. Viet Nam (Italy)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT DESIGN: INTERIORS, FURNITURE; M&E.
F.190	Aug 2010 ~ Apr 2011 Extra Luxury Fashion Shop District 1, HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Fashion Company (Viet Nam)
Activity	DESIGN: ARCHITECTURE, INTERIORS & FURNITURE; COORDINATION: C&S; M&E.
F.189	Jan ~ Mar 2011 Private Villa CIPUTRA Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: Private Client (Viet Nam)
Activity	DESIGN: INTERIORS & FURNITURE; M&E.
F.188	Jan ~ Mar 2010 P&R + PROPAK Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT DESIGN: INTERIORS & FURNITURE; M&E.
F.187	Oct 2009 ~ Feb 2010 New ARISTON Office Le Loi street - HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: ARISTON Viet Nam Co. Ltd.
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT DESIGN: INTERIORS, FURNITURE, M&E; SUPPLY: FURNITURE;
F.185	Aug ~ Sept 2009 VIETNAMWOOD Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Activity	INTERIORS & FURNITURE; M&E; PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT
F.200	Jan ~ Mar 2011 COSMETICS SHOP N. 4 37, PICO Mall (Ha Noi)
F.186	Oct ~ Dec 2009 COSMETICS SHOP N. 3 22, Kim Ma street (Ha Noi)
F.184	Sep 2009 ~ Jan 2010 COSMETICS SHOP N. 2 INTIMEX Mall (Vinh City)
F.180	Jan ~ Apr 2009 COSMETICS SHOP N. 1 53, Khu Khoa Huan (HCMC)
Stakeholders	ACADEMIA Co. Ltd. Client: OLIVE TREE Cosmetic Co. Ltd. (Viet Nam)
Activity	DESIGN: FRANCHISING INTERIORS & FURNITURE LINE; M&E; PROJECT MANAGEMENT of 2 Nos. Shops
F.178	Jan 2009 ~ Jun 2009 DADL Factory VS Industrial Park II - Binh Duong
Stakeholders	ACADEMIA Co. Ltd. Client: DADL Co. Ltd. – (USA / Viet Nam)
Activity	PROJECT MANAGEMENT - CONTRACT MANAGEMENT DESIGN: ARCHITECTURE, INTERIORS COORDINATION: C&S (with AVC Eng.), M&E (with Sao Nam Eng.)

F.173	Jan~Oct 2008 THOI SON Island Tieng Giang Province Hospitality Master Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT DESIGN SUPERVISION (In-House Design)
F.171	Aug ~ Dec 2008 SEA-LAGOON Cam Ranh, Nha Trang Mixed-Use Master Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT MASTER PLANNING - DESIGN (In-House Design)
F.170	Mar 2008 ~ June 2010 MESA Gardens District Four HCMC Residential Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT DESIGN SUPERVISION (design: PALAFOX – Philippine)
F.169	Apr ~ Aug 2008 Project 5B DA LAT Mixed-Use Master Resort
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT MASTER PLANNING SUPERVISION (design: CPG – Singapore)
F.168	Jan~Oct 2008 LANG CO Beach Thua Thien-Hue Province Hospitality Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION – PROJECT MANAGEMENT FEASIBILITY STUDY SUPERVISION (design: SURBANA – Singapore)
F.167	Jan ~ Mar 2008 HCMC D3 MESA OFFICE OFFICE BLOCK REFURBISHMENT
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT MANAGEMENT; DESIGN (In-House): ARCHITECTURE, INTERIORS & FURNITURE; M&E; BOQ, SPECS package
F.166	Feb ~ Dec 2008 MESA Tower HCMC District 1 Office/Commercial Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT DESIGN SUPERVISION (design: AREP – France)
F.165	Apr ~ Oct 2008 Thanh My Loi Project Suburbs of HCMC Mixed-Use township
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT MANAGEMENT DESIGN SUPERVISION (design: CPG – Singapore)
F.164	Jan ~ Oct 2008 Hong Tan Project Q. Binh Tan - HCMC Residential/Commercial
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT MASTER PLANNING – ARCHITECTURAL DEVELOPMENT
F.163	Jan ~ Mar 2008 HCMC BA SON PORT Office / Residential / Commercial Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Activity	PROJECT MANAGEMENT MASTER PLANNING – ARCHITECTURAL DEVELOPMENT (with Palafox Associates – PH)

F.150	Apr 2006 ~ Dec 2007 NATIONAL HOSPITAL OF PAEDIATRICS HA NOI
Stakeholders	ACA (ITALIA) / East Meets West Foundation (USA) Client: Atlantic Philanthropies (USA)
Activity	PROJECT MANAGEMENT – CONSTRUCTION MANAGEMENT - CONTRACT MANAGEMENT DESIGN SUPERVISION (Design: SWA – US/VN)
F.149	Sep 2005 ~ Apr 2006 Row-House Refurbishment HA NOI
F.148	Sep 2005 ~ Apr 2006 Row-House Construction HA NOI
F.147	Sep 2005 ~ Apr 2006 Villa Construction HA NOI
F.146	Sep 2005 ~ Apr 2006 Villa Construction HA NOI
Stakeholders	ACA (ITALIA) in cooperation with CBS Design (Ha Noi) Client: Agribank Group (Viet Nam)
Activity	DESIGN: ARCHITECTURE, INTERIORS, Coordination of C&S, M&E Design
F.145	Sep 2005 ~ Apr 2006 RHD TOURISM COMPLEX MASTER PLAN Prov. Quang Nam
Stakeholders	ACA (ITALIA) Client: Ha Noi Tourism (Viet Nam)
Activity	DESIGN: MASTER PLANNING, ARCHITECTURE, SPA & SWIMMING POOL DESIGN
F.144	Sep 2005 ~ Nov 2005 MNH Penthouse HA NOI
Stakeholders	ACA (ITALIA) Client: Private Client (Ha Noi - Viet Nam)
Activity	DESIGN: ARCHITECTURE, INTERIORS, M&E (with New Asia Eng. Co.); BOQ, SPECS package
F.143	Sep 2005 ~ Dec 2005 HA NOI TOURISM HQ - OFFICE COMPLEX HA NOI
Stakeholders	ACA (ITALIA) Client: Ha Noi Tourism (Viet Nam)
Activity	DESIGN: CONCEPT DESIGN
F.135	Jan 2005 ~ Aug 2006 LUXURY MALL – Ocean Park Building HA NOI
Stakeholders	ACA (ITALIA) Client: MAGNUM Group Ltd. (Canada / Viet Nam) Luxury Life Branch – Ha Noi
Activity	PROJECT MANAGEMENT, CONSTRUCTION MANAGEMENT; BOQ, SPECS package DESIGN SUPERVISION, DETAIL DESIGN - (Master Plan: WATG USA) DESIGN of 3 Nos. Shops
F.126	Jun 2004 ~ Oct 2004 WATER SANITATION PROJECT SOC SON District - Viet Nam
Stakeholders	ACA (ITALIA) Client: CESVI (Bergamo - ITALIA) - Provincial Health District Soc Son (MOH)
Activity	TECHNICAL CONSULTANCY in Water Sanitation BOQ, SPECS package
F.125	Feb 2004 ~ Dec 2004 5 STOREYS BLOCK IN NHA THO STREET HA NOI
Stakeholders	ACA (ITALIA) Client: Viet-Y Tourism Co. Ltd. (Italia / Viet Nam)
Activity	DESIGN: ARCHITECTURE, C&S, M&E BOQ, SPECS Package
F.120	Jul 2002 ~ Nov 2003 SEA GAME WATER SPORT COMPLEX MY DINH - HA NOI
Stakeholders	ACA (ITALIA) with A&P (Consortium of Engineering Firms – ITALIA) (Design A&P - <i>Architetti Riuniti & Partners</i>) Client: Ministry Of Sport (MOC) Ministry Of Sport and Physical Activities MOS
Activity	PROJECT DIRECTOR: Project Management, Contract Management, Design Supervision, Construction Supervision.
F.92	Jan ~ Jun 2002 Urban + Landscape Master Plan 152 ha SHANGHAI – Luchaogang – PRC
Stakeholders	ACA for Architetti Riuniti (Genova - ITALIA) Shanghai International Planning Committee
Activity	CONSULTANCY for MASTER PLANNING and LANDSCAPING

F.82	Jan 2002 ~ Jun 2002 KHAIR KHANA HOSPITAL KABUL – AFGHANISTAN
Stakeholders	ACA for InterSOS N.G.O. (Roma - ITALIA) Client: UNOPS (New York - US) for UNFPA
Activity	DESIGN: ARCHITECTURE; Coordination: C&S, M&E; BOQ, SPECS package
F.77	Nov 2001 ~ Mar 2002 Master Plan (25 Ha) Zhu-Jia-Jiao (Qing Pu) – China (PRC)
Stakeholders	ACA for Architetti Riuniti (Genova - ITALIA) Shanghai International Planning Committee
Activity	CONSULTANCY for MASTER PLANNING and LANDSCAPING
F.75	Apr ~ Oct 2001 Construction of 750 “Seismic-proof Houses” EL SALVADOR C.A.
Stakeholders	ACA for GVC N.G.O. (Bologna - ITALIA) Client: ECHO (EU Commission)
Activity	PROJECT DIRECTION, PROJECT MANAGEMENT; BOQ, SPECS package DESIGN: ARCHITECTURE, C&S, M&E;
F.74	Jan ~ Mar 2001 Refugee Camp of Kabezi Bujumbura – BURUNDI.
F.73	Jan ~ Mar 2001 Refugee Camp of Gatumba Bujumbura – BURUNDI
Stakeholders	ACA for GVC N.G.O. (Bologna - ITALIA) Client: ECHO (EU Commission)
Activity	TECHNICAL CONSULTANCY in Water Sanitation; BOQ, SPECS package DESIGN: Civil Works, M&E;
F.71	Oct 1999 ~ Nov 2000 Reconstruction of REGIONAL HOSPITAL of Pec/Peje KOSOVO
Stakeholders	ACA for GVC N.G.O. (Bologna - ITALIA) Client: ECHO (EU Commission)
Activity	PROJECT DIRECTION, PROJECT MANAGEMENT, BOQ, SPECS package DESIGN: ARCHITECTURE; Coordination: C&S, M&E;
F.69	Aug ~ Sep 1999 “La Union” Boutique Hotel HABANA / CIENFUEGOS – CUBA
Stakeholders	ACA with PLANNING s.r.l Client: VETROMECCANICHE Invest Co. Ltd. (Habana – CUBA / Panama City - PANAMA)
Activity	DESIGN: ARCHITECTURE, INTERIORS & FURNITURE;
F.67	Jan 1998 ~ Dec 1998 OFFICE COMPLEX BAHRAIN <u>HQ’s of Shk. Mohammed bin Isa Al Khalifa - the Chief of National Guard of Bahrain</u>
Stakeholders	ACA with Design 2000 International Client: the National Guard of Bahrain
Activity	DESIGN: ARCHITECTURE, INTERIORS & FURNITURE; BOQ, SPECS package
F.66	Jul 1997 ~ Sep 1998 LEISURE COMPLEX JIDDAH Island BAHRAIN Summer Palace of H.E. Shk Khalifa Bin Isa Al Khalifa - the PM of Bahrain
Stakeholders	ACA with Design 2000 International (Al Manama - BAHRAIN / Roma - ITALIA) in cooperation with Chris Blandford Associates (London - UK) Client: H.E. Shk Khalifa Bin Isa Al Khalifa - the PM of Bahrain
Activity	PROJECT & CONSTRUCTION MANAGEMENT DESIGN: INTERIORS & FURNITURE
F.65	Jul 1997 ~ Aug 1999 – Royal Palace of H.H. Shk Hamad Bin Isa Al Khalifa - the Emir of Bahrain West Riffah BAHRAIN
Stakeholders	ACA with Design 2000 International (Al Manama - BAHRAIN / Roma - ITALIA) Client: H.H. Shk Hamad Bin Isa Al Khalifa - the Emir of Bahrain West Riffah BAHRAIN
Activity	PROJECT & CONSTRUCTION MANAGEMENT DESIGN: INTERIORS & FURNITURE

F.59	Jan ~ Mar 1997 RESORT MASTER PLAN ANGUILLA BWI QUINCY BAY
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Activity	DESIGN: CONCEPT DESIGN, MASTER PLANNING
F.58	Jun 1996 ~ May 1997 SHADDICK TOURISM COMPLEX MASTERPLAN ANGUILLA BWI
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Activity	DESIGN: MASTER PLANNING, ARCHITECTURE & INTERIOR DESIGN; BOQ, SPECS package CONSTRUCTION SUPERVISION
F.54	Jan 1996 ~ Jun 1997 Condominium “Les Fleurs” MONTECARLO
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Activity	DESIGN: ARCHITECTURE; INTERIOR DESIGN; BOQ, SPECS package
F.53	Jan 1996 ~ Jun 1997 Hotel Europa (National Heritage) Refurbishment Rapallo – ITALIA
Stakeholders	ACA (with arch. Cristoforo BOZANO - Genova) and Planning (Genova - ITALIA) Client: Hotel Europa s.a.s (ITALIA)
Activity	DESIGN: ARCHITECTURE; INTERIOR DESIGN; BOQ, SPECS package
F.48	Oct 1995 ~ Jan 1997 Hotel Palazzo Martini (National Heritage) Refurbishment Rieti – ITALIA
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) (with MOBILSPAZIO) Client: Italgest s.r.l (Bologna – ITALIA)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN, SPA & SWIMMING POOL DESIGN
F.47	Dec 1995 ~ Mar 1997 Mini-Condo AZUR– Construction and Fit-out Antibes – FRANCE
Stakeholders	ACA (w arch. JeanMarie Wilmotte) and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (FR)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN Coordination: C&S, M&E
F.46	Dec 1995 ~ Dec 1996 SOTTORIPA Palace (National Heritage) Genova – ITALIA
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Building’s Property Management
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN; CONSTRUCTION MANAGEMENT
F.43	Feb ~ Oct 1995 SPIRIT Inc. c/o WTC of Genova – Retail Genova – ITALIA
F.42	Feb ~ Oct 1995 SPIRIT Inc. c/o WTC of Genova – Executive Office Genova – ITALIA
F.41	Feb ~ Oct 1995 SPIRIT Inc. c/o WTC of Genova – Operative Office Genova – ITALIA
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: for Spirit Inc. (Genova - ITALIA)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN; CONSTRUCTION MANAGEMENT
F.36	Feb 1994 ~ Jul 1995 Beach Resort SUN Lasithi – CRETE ISLAND – GREECE
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Activity	DESIGN: ARCHITECTURE cum INTERIOR DESIGN; BOQ, SPECS package

MAIN PROJECTS - DETAILED TABLES

F.212	Sept ~ Dec 2011 Villa 9 Ha Noi
Activity	DESIGN: INTERIORS & FURNITURE; M&E;
Stakeholders	ACADEMIA Co. Ltd. Client: Private (Viet Nam)
Parameters	1 No. Private Detached Villa 480 m2 (3 Floors + Basement)
Budget	96.500 USD (Oct 2011)
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Minor Structural Design ➤ Furniture Design; ➤ Landscaping

F.210	Jun 2011 MTA Exhibition SECC - HCMC
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Parameters	2 Nos. Exhibition Booths 135 m2
Budget	18.900 USD (Jun 2011)
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ BOQ; ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.209	Mar 2011 Jewellery Shop in Mall Fit-Out: 24 m2 VINCOM TOWER – Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: JL Jewellery Co. Ltd. (Viet Nam)
Parameters	Fit-Out 24 m2
Budget	15.600 USD (Mar 2011)
Activity	DESIGN: INTERIORS & FURNITURE; M&E.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Graphics and Signage.

F.207	Feb 2011 GRAPHICS Co. – BATES 141 Asia CORPORATE OFFICE Q. 1 - HCMC
Stakeholders	ACADEMIA Co. Ltd. BATES 141 Asia Co. Ltd. (Viet Nam)
Parameters	Fit-Out 64 m2
Budget	14.400 USD (Feb 2011)
Activity	DESIGN: INTERIORS & FURNITURE; M&E;
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Specs; ➤ BOQ;

F.201	Nov 2010 Rest. PENDOLASCO Nguyen Hue, Q. 1 - HCMC
Stakeholders	ACADEMIA Co. Ltd. Restaurant PENDOLASCO Co. Ltd. (Viet Nam / Italy)
Parameters	Refurbishment CFA: 140 m2
Budget	16.800 USD (Nov 2010)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE;
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ Furniture Design; ➤ Specs • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ BOQ; ➤ Procurement Administration • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.199	Oct 2010 ~ Apr 2011 NBTT Factory Ninh Binh – VIET NAM
Stakeholders	ACADEMIA Co. Ltd. NB Technology Textile Co. Ltd. (Viet Nam / Italy)
Parameters	New Construction CFA: 1.440 m2
Budget	432.000 USD (Apr 2011)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: STRUCTURAL (with Dang Anh Co.); M&E (with SAO NAM Eng.); INTERIORS;
Detail	<ul style="list-style-type: none"> • <u>Design (Leading Agency):</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ C&S (with AVC Engineers) ➤ M&E System (with AVC Engineers); ➤ Interior Design; ➤ Specs. • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ BOQ; ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ PRQ, Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.198	Oct ~ Dec 2010 LUXURY FASHION CORPORATE OFFICE Dong Khoi – Q.1 - HCMC
Stakeholders	ACADEMIA Co. Ltd. Private Client (Viet Nam / Int.l)
Parameters	Refurbishment CFA: 120 m2
Budget	42.000 USD (Oct 2011)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage ➤ Specs • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ BOQ; ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ PRQ, Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.196	Aug 2010 ELENEX Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Parameters	Exhibition Booth 90 m2
Budget	12.600 USD (Aug 2010)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS & FURNITURE; M&E;
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ BOQ; ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.195	Aug 2010 ~ Jun 2011 HOTEL HB Q. Hoan Kiem, Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: Private Investor (Viet Nam)
Parameters	New Construction CFA: 2600 m2
Budget	2.860.000 USD (June 2011)
Activity	DESIGN: ARCHITECTURE; INTERIORS & FURNITURE. M&E (with AVC Engineers), STRUCTURAL (with AVC Engineers),
Detail	<ul style="list-style-type: none"> • <u>Design (Leading Agency):</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ C&S (with AVC Engineers) ➤ M&E System (with AVC Engineers); ➤ Interior Design; ➤ Furniture Design; ➤ Graphics and Signage

F.193	Jul ~ Aug 2010 HCMC Italian Consulate Q. Binh Thanh, HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Consulate in HCMC (Italia)
Parameters	Office Fit-Out 45 m2
Budget	12.900 USD (2010)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS, FURNITURE; M&E.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; ➤ Specs package. • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.192	Jun 2010 MTA Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Parameters	2 Nos. Exhibition Booths 135 m2
Budget	18.900 USD (Jun 2010)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT. DESIGN: INTERIORS, FURNITURE; M&E.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.191	Jun ~ Oct 2010 ARISTON HQ's Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: ARISTON Co. Ltd. Viet Nam (Italy)
Parameters	Office Fit-Out 240 m2
Budget	56.800 USD (2010)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT DESIGN: INTERIORS, FURNITURE; M&E.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; ➤ Specs package. • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ PRQ, Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.190	Aug 2010 ~ Apr 2011 Extra Luxury Fashion Shop District 1, HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Fashion Company (Viet Nam)
Parameters	Heavy Refurbishment 870 m2
Budget	739.500 USD (2010)
Activity	DESIGN: ARCHITECTURE, INTERIORS & FURNITURE; COORDINATION: C&S; M&E.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ C&S Framework of Mezzanine Floor, Staircase, Roofing (with AVC Eng.) ➤ Furniture Design; ➤ Graphics and Signage

F.189	Jan ~ Mar 2011 Private Villa CIPUTRA Ha Noi
Stakeholders	ACADEMIA Co. Ltd. Client: Private Client (Viet Nam)
Parameters	Interiors Fit-Out 270 m2
Budget	67.500 USD (2010)
Activity	DESIGN: INTERIORS & FURNITURE; M&E.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA;

F.188	Jan ~ Mar 2010 P&R + PROPAK Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Parameters	3 Nos. Exhibition Booths 270 m2
Budget	37.800 USD (2010)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT DESIGN: INTERIORS & FURNITURE; M&E.
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; ➤ Specs package. • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...) • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage

F.187	Oct 2009 ~ Feb 2010 New ARISTON Office Le Loi street - HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: ARISTON Viet Nam Co. Ltd.
Parameters	Refurbishment 120 m2
Budget	24.000 USD (2009)
Activity	PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT DESIGN: INTERIORS, FURNITURE, M&E; SUPPLY: FURNITURE; DESIGN/BUILD DELIVERY METHOD
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; ➤ Specs package. • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...) • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Furniture Supply:</u> <ul style="list-style-type: none"> ➤ Supply, Commissioning;

F.185	Aug ~ Sept 2009 VIETNAMWOOD Exhibition SECC- HCMC
Stakeholders	ACADEMIA Co. Ltd. Client: Italian Trade Commission – ICE (Italia / Viet Nam)
Parameters	1 No. Exhibition Booths 90 m2
Budget	12.600 USD (2009)
Activity	INTERIORS & FURNITURE; M&E; PROJECT MANAGEMENT; CONSTRUCTION MANAGEMENT
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Graphics and Signage • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.200	Jan ~ Mar 2011 COSMETICS SHOP N. 4 37, PICO Mall (Ha Noi)
F.186	Oct ~ Dec 2009 COSMETICS SHOP N. 3 22, Kim Ma street (Ha Noi)
F.184	Sep 2009 ~ Jan 2010 COSMETICS SHOP N. 2 INTIMEX Mall (Vinh City)
F.180	Jan ~ Apr 2009 COSMETICS SHOP N. 1 53, Khu Khoa Huan (HCMC)
Stakeholders	ACADEMIA Co. Ltd. Client: OLIVE TREE Cosmetics Co. Ltd. (Viet Nam)
Parameters	Heavy Refurbishment Various Footage (90 ~ 145 m2 circa)
Budget	Various, about 300 USD/m2 (2009)
Activity	DESIGN: FRANCHISING INTERIORS & FURNITURE LINE; M&E; PROJECT MANAGEMENT of a series of Shops.
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Interior Design; ➤ M&E System; ➤ Furniture Design; ➤ Specs • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.178	Jan 2009 ~ Jun 2009 DADL Factory VS Industrial Park II - Binh Duong
Stakeholders	ACADEMIA Co. Ltd. Client: DADL Co. Ltd. – (USA / Viet Nam)
Parameters	New Construction GFA 2.160 m2
Budget	472.000 USD (Oct 2008)
Activity	PROJECT MANAGEMENT - CONTRACT MANAGEMENT DESIGN: ARCHITECTURE, INTERIORS COORDINATION: C&S (with AVC Eng.), M&E (with Sao Nam Eng.)
Detail	<ul style="list-style-type: none"> • <u>Design (Leading Agency):</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ C&S (with AVC Eng.) ➤ M&E System (with SAO NAM Eng.); ➤ Interior Design; ➤ Specs package. • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ BOQ; ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ PRQ, Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO...)

F.173	Jan~Oct 2008 THOI SON Island Tieng Giang Province Hospitality Master Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project Area 112 ha
Budget	89,0 mln USD (Oct 2008)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT DESIGN SUPERVISION (In-House Design)
Detail	<ul style="list-style-type: none"> • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision; ➤ Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices;

F.171	Aug ~ Dec 2008 SEA-LAGOON Cam Ranh, Nha Trang Mixed-Use Master Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project Area 148 ha
Budget	256 mln USD (Oct 2008)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT MASTER PLANNING - DESIGN (In-House Design)
Detail	<ul style="list-style-type: none"> • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Direction of CTM (Contract Management) Office:</u> <ul style="list-style-type: none"> ➤ Contract Strategy; ➤ RFP, Pre-Qualification and Tender (supervision of CTM) ➤ Contracting (with Contract Manager and Legal dept.); ➤ Contract Administration (with Contract Manager). • <u>Direction of CSM (Construction Management) Office:</u> <ul style="list-style-type: none"> ➤ Construction Management (Supervision of CSM, site Managers, QS); ➤ HSE (supervision of CSM); ➤ QC/QA (supervision of CSM); ➤ Administration (Schedule of Value, Payment, Progress, Claims, CCO...) • <u>Design (In-House):</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture ➤ Landscaping

F.170	Mar 2008 ~ June 2010 MESA Gardens District Four HCMC Residential Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam). On June 2010 the project was sold to HK Land, when construction was at about at 70% completion.
Parameters	Development Project GFA 127.200 m2
Budget	122 mln. USD (Aug 2008)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT DESIGN SUPERVISION (design: PALAFOX – Philippine)
Detail	<ul style="list-style-type: none"> • Feasibility Study incl. SWOT analyses and Risk Management; • Projects' Development Strategy: Contractual (w CTM) , Schedule (w PRM), HR Plan (w HRM), • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Risk Plan / Analyses / MGT; ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; ➤ Earned Value Management (EVM). • <u>Direction of CTM (Contract Management) Office:</u> <ul style="list-style-type: none"> ➤ Contract Strategy; ➤ RFP, Pre-Qualification and Tender (supervision of CTM) ➤ Contracting (with Contract Manager and Legal dept.); ➤ Contract Administration (with Contract Manager). • <u>Direction of CSM (Construction Management) Office:</u> <ul style="list-style-type: none"> ➤ Construction Management (Supervision of CSM, site Managers, QS); ➤ HSE (supervision of CSM); ➤ QC/QA (supervision of CSM); ➤ Administration (Schedule of Value, Payment, Progress, Claims, CCO...) • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning for License (In-House); ➤ Design Supervision.

F.169	Apr ~ Aug 2008 Project 5B DA LAT Mixed-Use Master Resort
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project Area 108 ha (Residential 305,734 m2 / Commercial 12,027 m2)
Budget	156 mln USD (Jun 2008)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT MASTER PLANNING SUPERVISION (design: CPG – Singapore)
Detail	<ul style="list-style-type: none"> • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision: Design Evaluation and Value Engineering;

F.168	Jan ~ Oct 2008 LANG CO Beach Thua Thien-Hue Province Hospitality Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project Area 23 ha
Budget	58,0 mln USD (Sep 2008)
Activity	PROJECT DIRECTION – PROJECT MANAGEMENT DESIGN SUPERVISION (design: SURBANA – Singapore)
Detail	<ul style="list-style-type: none"> • Feasibility Study incl. SWOT analyses and Risk Management; • Projects' Development Strategy: Contractual (w CTM) , Schedule (w PRM), HR Plan (w HRM), • <u>Direction of PRM – (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Obtaining Parameters by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.); ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Evaluation and Value Engineering (supervision of Project Managers); ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices;

F.167	Jan ~ Mar 2008 HCMC D3 MESA OFFICE OFFICE BLOCK REFURBISHMENT
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Refurbishment GFA 1.560 m2
Budget	313.000 USD (Mar 2008)
Activity	PROJECT MANAGEMENT DESIGN (In-House): ARCHITECTURE, INTERIORS & FURNITURE; M&E; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Direction of CTM (Contract Management) Office:</u> <ul style="list-style-type: none"> ➤ Contract Strategy; ➤ RFP, Pre-Qualification and Tender (supervision of CTM) ➤ Contracting (with Contract Manager and Legal dept.); ➤ Contract Administration (with Contract Manager). • <u>Direction of CSM (Construction Management) Office:</u> <ul style="list-style-type: none"> ➤ Construction Management (Supervision of CSM, site Managers, QS); ➤ HSE (supervision of CSM); ➤ QC/QA (supervision of CSM); ➤ Administration (Schedule of Value, Payment, Progress, Claims, CCO...) • <u>Design (In-House):</u> <ul style="list-style-type: none"> ➤ Architecture ➤ Interiors & Furniture

F.166	Feb ~ Dec 2008 MESA Tower HCMC District 1 Office/Commercial Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	New Construction GFA 44.600 m2
Budget	76 mln USD (Sep 2008)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT DESIGN SUPERVISION (design: AREP – France)
Detail	<ul style="list-style-type: none"> • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Direction of CTM (Contract Management) Office:</u> <ul style="list-style-type: none"> ➤ Contract Strategy; ➤ RFP, Pre-Qualification and Tender (supervision of CTM); ➤ Contracting (with Contract Manager and Legal dept.); ➤ Contract Administration (with Contract Manager). • <u>Direction of CSM (Construction Management) Office:</u> <ul style="list-style-type: none"> ➤ Construction Management (Supervision of CSM, site Managers, QS); ➤ HSE (supervision of CSM); ➤ QC/QA (supervision of CSM); ➤ Administration (Schedule of Value, Payment, Progress, Claims, CCO...) • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Plan for License (In-House); ➤ Design Supervision (AREP – France).

F.165	Apr ~ Oct 2008 Thanh My Loi Project Suburbs of HCMC Mixed-Use township
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project Area 147 ha (Total GFA 1,256,217 m2)
Budget	1,637 bln. USD (Oct 2008)
Activity	PROJECT MANAGEMENT DESIGN SUPERVISION (design: CPG – Singapore)
Detail	<ul style="list-style-type: none"> • Feasibility Study incl. SWOT analyses and Risk Management; • Projects' Development Strategy: Contractual (w CTM) , Schedule (w PRM), HR Plan (w HRM), • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Direction of CTM (Contract Management) Office:</u> <ul style="list-style-type: none"> ➤ Contract Strategy; ➤ RFP, Pre-Qualification and Tender (supervision of CTM) ➤ Contracting (with Contract Manager and Legal dept.); ➤ Contract Administration (with Contract Manager).

F.164	Jan ~ Oct 2008 Hong Tan Project Q. Binh Tan - HCMC Residential/Commercial
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project GFA 177.500 m2
Budget	111,0 mln USD (Jan 2008)
Activity	PROJECT DIRECTION - PROJECT MANAGEMENT MASTER PLANNING – ARCHITECTURAL DEVELOPMENT
Detail	<ul style="list-style-type: none"> • Feasibility Study incl. SWOT analyses and Risk Management; • Projects' Development Strategy: Contractual (w CTM) , Schedule (w PRM), HR Plan (w HRM), Reporting; • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Communication Plan; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Direction of CTM (Contract Management) Office:</u> <ul style="list-style-type: none"> ➤ Contract Strategy; ➤ RFP, Pre-Qualification and Tender (supervision of CTM) ➤ Contracting (with Contract Manager and Legal dept.); ➤ Contract Administration (with Contract Manager). • <u>Design (In-House):</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Landscaping.

F.163	Jan ~ Mar 2008 HCMC BA SON PORT Office / Residential / Commercial Development
Stakeholders	Client: MESA DEVELOPMENT (USA / Viet Nam)
Parameters	Development Project Land 21,68 ha – GFA 325.200 m2
Budget	487 mln USD (Jan 2008)
Activity	PROJECT MANAGEMENT MASTER PLANNING – ARCHITECTURAL DEVELOPMENT (with Palafox Associates – PH)
Detail	<ul style="list-style-type: none"> • Feasibility Study incl. SWOT analyses and Risk Management; • Projects' Development Strategy: Contractual (w CTM) , Schedule (w PRM), HR Plan (w HRM), Reporting; • <u>Direction of PRM (Project Management) Office:</u> <ul style="list-style-type: none"> ➤ Project Strategy; ➤ Project Planning; ➤ Investment License; ➤ Construction License by PPAA (Land Use, Plot Ratio, Density, Population, Setbacks, etc.) ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation / Cost Modelling (w. Financial dep.t); ➤ Scheduling (supervision of Project Managers); ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices • <u>Design (In-House):</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Landscaping.

F.150	Apr 2006 ~ Dec 2007 NATIONAL HOSPITAL OF PAEDIATRICS HA NOI
Stakeholders	ACA (ITALIA) / East Meets West Foundation (USA) Client: Atlantic Philanthropies (USA)
Parameters	Phase 1: 13.000 m2 Phase 2: 165.000 m2
Budget	Phase 1: 6,3 mln USD (year 2007) Phase 2: 49,0 mln. USD (year 2007)
Activity	PROJECT MANAGEMENT – CONSTRUCTION MANAGEMENT - CONTRACT MANAGEMENT DESIGN SUPERVISION (Design: SWA – US/VN)
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ Value Engineering (w. Client); ➤ BOQ; ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ Reporting • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ PRQ, Tender, Contracting; Contract Administration. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; QC/QA; ➤ HSE; ➤ Project Administration (Schedule of Value, Payment, Progress, Claims, CCO... Hand-Over)

F.149	Sep 2005 ~ Apr 2006 RowHouse Refurbishment HA NOI
F.148	Sep 2005 ~ Apr 2006 RowHouse Construction HA NOI
F.147	Sep 2005 ~ Apr 2006 Villa Construction HA NOI
F.146	Sep 2005 ~ Apr 2006 Villa Construction HA NOI
Stakeholders	ACA (ITALIA) in cooperation with CBS Design (Ha Noi) Client: Agribank Group (Viet Nam)
Parameters	Various
Budget	Various
Activity	DESIGN: ARCHITECTURE, INTERIORS, Coordination of C&S, M&E Design
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Leader Agency of Project: Coordinator of M&E and C&S;

F.145	Sep 2005 ~ Apr 2006 RHD TOURISM COMPLEX MASTER PLAN Prov. Quang Nam
Stakeholders	ACA (ITALIA) Client: Ha Noi Tourism (Viet Nam)
Parameters	New Development Project 13,3 ha
Budget	14,2 mln USD (Sep 2005)
Activity	DESIGN: MASTER PLANNING, ARCHITECTURE, SPA & SWIMMING POOL DESIGN
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Infrastructure Layout ➤ Architecture; ➤ Landscaping, “Aqua Design” (Pool & SPA); ➤ General BOQ ➤ General Estimation

F.144	Sep 2005 ~ Nov 2005 MNH Penthouse HA NOI
Stakeholders	ACA (ITALIA) Client: Private Client (Ha Noi - Viet Nam)
Parameters	Refurbishment 186 m2
Budget	102.300 USD (Sep 2005)
Activity	DESIGN: ARCHITECTURE, INTERIORS, M&E (with New Asia Eng. Co.); BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Leader Agency of Project: Coordinator of M&E and C&S; ➤ BOQ, Specs package

F.143	Sep 2005 ~ Dec 2005 HA NOI TOURISM HQ - OFFICE COMPLEX HA NOI
Stakeholders	ACA (ITALIA) Client: Ha Noi Tourism (Viet Nam)
Parameters	New Construction Project CFA 11.000 m2
Budget	6,8 mln USD (Sep 2005)
Activity	DESIGN: CONCEPT DESIGN
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Diagram of Flexibility of Use ➤ Metric Estimation

F.135	Jan 2005 ~ Aug 2006 LUXURY MALL – Ocean Park Building HA NOI
Stakeholders	ACA (ITALIA) Client: MAGNUM Group Ltd. (Canada / Viet Nam) Luxury Life Branch – Ha Noi
Parameters	Mall Fit-Out GFA 5.200 m2
Budget	4,2 mln USD (year 2005)
Activity	PROJECT MANAGEMENT, CONSTRUCTION MANAGEMENT DESIGN SUPERVISION, DETAIL DESIGN - (Master Plan: WATG USA) DESIGN of 3 Nos. Shops BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Project Estimation; ➤ Scheduling; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices ➤ QS Supervision; ➤ Design Supervision, Coordination with M&E, C&S Consultants • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ RFP, Pre-Qualification and Tender ➤ Contracting (AIA); ➤ Contract Administration (Review of Claims, Billing Authorization, Penalty...) • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; ➤ HSE; ➤ QC/QA; ➤ Administration (Schedule of Value, Time, Progress, Clarification Notice, CCO...) • <u>Design (3 Nos. Shops – In-house):</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Leader Agency of Project: Coordinator of M&E and C&S; ➤ BOQ, Specs package

F.126	Jun 2004 ~ Oct 2004 WATER SANITATION PROJECT SOC SON District - Viet Nam
Stakeholders	ACA (ITALIA) Client: CESVI (Bergamo - ITALIA) - Provincial Health District Soc Son (MOH)
Parameters	Construction of 300 Households' Sanitary Facilities cum Biogas Apparatus
Budget	300.000 EURO (year 2004)
Activity	TECHNICAL CONSULTANCY in Water Sanitation BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Technical Design:</u> <ul style="list-style-type: none"> ➤ Detail Design; ➤ M&E Design; ➤ Technical Hand-book for Self-Construction (EN+VN); ➤ BOQ, Specs package • <u>Construction Supervision:</u> <ul style="list-style-type: none"> ➤ Random Survey for: Quality, Time, Beneficiaries; ➤ Reporting

F.125	Feb 2004 ~ Dec 2004 5 STOREYS BLOCK IN NHA THO STREET HA NOI
Stakeholders	ACA (ITALIA) Client: Viet-Y Tourism Co. Ltd. (Italia / Viet Nam)
Parameters	Row House New Construction CFA 648 m2
Budget	291.600 USD (year 2004)
Activity	DESIGN: ARCHITECTURE, C&S, M&E BOQ, SPECS Package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Leader Agency of Project: Coordinator of M&E and C&S; ➤ BOQ, Specs package

F.120	Jul 2002 ~ Nov 2003 SEA GAME WATER SPORT COMPLEX MY DINH - HA NOI
Stakeholders	ACA (ITALIA) with A&P (Consortium of Engineering Firms – ITALIA) (Design A&P - <i>Architetti Riuniti & Partners</i>) Client: Ministry Of Sport (MOC) Ministry Of Sport and Physical Activities MOS
Parameters	Olympic-Standard Sport Facility New Construction Volume: 154.000 m3 Project's Overall Time: 18 months
Budget	14,7 mln. USD (year 2003)
Activity	PROJECT DIRECTOR: Project Management, Contract Management, Design Supervision, Construction Supervision.
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ General Planning; ➤ Project Estimation; ➤ Scheduling; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices / QS supervision; ➤ Design Supervision, Coordination with M&E, C&S Consultants; ➤ Reporting • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ RFP, Pre-Qualification and Tender ➤ Contracting (AIA); ➤ Contract Administration (Review of Claims, Billing Authorization, Penalty...) ➤ Procurement Supervision • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; ➤ HSE; ➤ QC/QA; ➤ K Administration (Schedule of Value, Time, Progress, Clarification Notice, CCO...)

F.92	Jan ~ Jun 2002 Urban + Landscape Master Plan 152 ha SHANGHAI – Luchaogang – PRC
Stakeholders	ACA for Architetti Riuniti (Genova - ITALIA) Shanghai International Planning Committee
Parameters	Urban and Landscape Master Plan for SHANGHAI – Luchaogang New Port - CHINA (PRC) Total Figure 152 ha
Budget	N/A
Activity	CONSULTANCY for MASTER PLANNING and LANDSCAPING
Detail	<ul style="list-style-type: none"> • <u>Urban Planning:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Infrastructure Plan; ➤ Land Use Mapping / Density Planning; ➤ Port Planning and related infrastructures; ➤ Special Use Development Plan (Industrial, Commercial, Mixed-use, Green, etc.); ➤ Housing Development Plan; ➤ Landscape and streetscape; ➤ Technical Handbook.

F.82	Jan 2002 ~ Jun 2002 KHAIR KHANA HOSPITAL KABUL – AFGHANISTAN
Stakeholders	ACA for InterSOS N.G.O. (Roma - ITALIA) Client: UNOPS (New York - US) for UNFPA
Parameters	Refurbishment cum New Constructions CFA 28.000 m2 National Hospital focused on MCHC with 62 Beds, Outpatient Department, Technical Wards
Budget	1,93 mln. USD (year 2002)
Activity	DESIGN: ARCHITECTURE; Coordination: C&S, M&E; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Flows; ➤ Architecture; ➤ Interior Design; ➤ Equipment Plan (with UNOPS); ➤ Leader Agency of Project: Coordinator of M&E and C&S (with WADAN Cons. Associates); ➤ BOQ, Specs package. ➤ Reporting

F.77	Nov 2001 ~ Mar 2002 Master Plan (25 Ha) Zhu-Jia-Jiao (Qing Pu) – China (PRC)
Stakeholders	ACA for Architetti Riuniti (Genova - ITALIA) Shanghai International Planning Committee
Parameters	Competition of the Darsena in Zhu-Jia-Jiao (Qing Pu) - First Prize. Total Figure: 25 Ha.
Budget	N/A
Activity	CONSULTANCY for MASTER PLANNING and LANDSCAPING
Detail	<ul style="list-style-type: none"> • <u>Urban Planning:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Infrastructure Plan; ➤ Land Use Mapping / Density Planning; ➤ Port Planning and related infrastructures; ➤ Special Use Development Plan (Industrial, Commercial, Mixed-use, Green, etc.); ➤ Housing Development Plan; ➤ Landscape and streetscape; ➤ Technical Handbook.

F.75	Apr ~ Oct 2001 Construction of 750 "Seismic-proof Houses" EL SALVADOR C.A.
Stakeholders	ACA for GVC N.G.O. (Bologna - ITALIA) Client: ECHO (EU Commission)
Parameters	Post-Disaster Emergency Shelter - New Constructions 750 Earthquake-proof Houses
Budget	550.000 EURO (year 2001)
Activity	PROJECT DIRECTION, PROJECT MANAGEMENT; DESIGN: ARCHITECTURE, C&S, M&E; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Chief of Project:</u> <ul style="list-style-type: none"> ➤ Planning; ➤ HR Management; ➤ Accountancy; ➤ Logistic Planning; ➤ Liaison with ECHO Office; ➤ Liaison with relevant Authorities; ➤ Reporting • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation; ➤ Scheduling, Time Monitoring; ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Procurement; ➤ RFP, Pre-Qualification and Tender; ➤ Contracting; ➤ Contract Administration. • <u>Design (In-House):</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture.

F.74	Jan ~ Mar 2001 Refugee Camp of Kabezi Bujumbura – BURUNDI.
F.73	Jan ~ Mar 2001 Refugee Camp of Gatumba Bujumbura – BURUNDI
Stakeholders	ACA for GVC N.G.O. (Bologna - ITALIA) Client: ECHO (EU Commission)
Parameters	New Construction Wat-San Works
Budget	22.000 EURO (year 2001)
Activity	TECHNICAL CONSULTANCY in Water Sanitation DESIGN: Civil Works, M&E; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Technical Design:</u> <ul style="list-style-type: none"> ➤ Detail Design; ➤ M&E Design; ➤ BOQ, Specs package ➤ Reporting • <u>Construction Supervision:</u> <ul style="list-style-type: none"> ➤ Quality, Time, Cost.

F.71	Oct 1999 ~ Nov 2000 Reconstruction of REGIONAL HOSPITAL of Pec/Peje KOSOVO
Stakeholders	ACA for GVC N.G.O. (Bologna - ITALIA) Client: ECHO (EU Commission)
Parameters	Reconstruction 124.000 m2
Budget	1.270.000 USD (year 2000)
Activity	PROJECT DIRECTION, PROJECT MANAGEMENT; DESIGN: ARCHITECTURE; Coordination: C&S, M&E; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Project Direction:</u> <ul style="list-style-type: none"> ➤ Planning; ➤ HR Management; ➤ Accountancy; ➤ Logistic Planning; ➤ Liaison with Donors; ➤ Liaison with relevant Authorities; ➤ Reporting • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Feasibility Study (w. Development and Financial dep.t); ➤ Project Estimation; ➤ Scheduling, Time Monitoring; ➤ Design Supervision: Design Evaluation and Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices; • <u>Contract Management:</u> <ul style="list-style-type: none"> ➤ Procurement; ➤ RFP, Pre-Qualification and Tender; ➤ Contracting; ➤ Contract Administration. • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Flows (Medical HR, Goods, Patients, Visitors, Vehicular); ➤ Architecture; ➤ Interior Design; ➤ Equipment Plan (with WHO Office); ➤ Leader Agency of Project: Coordinator of M&E and C&S; ➤ BOQ, Specs package.

F.69	Aug ~ Sep 1999 "La Union" Boutique Hotel HABANA / CIENFUEGOS – CUBA
Stakeholders	ACA with PLANNING s.r.l Client: VETROMECCANICHE Invest Co. Ltd. (Habana – CUBA / Panama City - PANAMA)
Parameters	Heavy Refurbishment Total Area: 1,470 m2 42 Rooms 5 Junior Suites 2 Royal Suites
Budget	1.226.000 USD (year 1999)
Activity	DESIGN: ARCHITECTURE, INTERIORS & FURNITURE;
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ BOQ, Specs package

F.67	Jan 1998 ~ Dec 1998 OFFICE COMPLEX BAHRAIN <u>HQ's of Shk. Mohammed bin Isa Al Khalifa - the Chief of National Guard of Bahrain</u>
Stakeholders	ACA with Design 2000 International Client: the National Guard of Bahrain
Parameters	Interiors Fit-Out Gross Floor Area: 3.200 m2
Budget	11,0 mln. USD (year 1998)
Activity	DESIGN: ARCHITECTURE, INTERIORS & FURNITURE; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ BOQ, Specs package

F.66	Jul 1997 ~ Sep 1998 LEISURE COMPLEX JIDDAH Island BAHRAIN <u>Summer Palace of H.E. Shk Khalifa Bin Isa Al Khalifa - the PM of Bahrain</u>
Stakeholders	ACA with Design 2000 International (Al Manama - BAHRAIN / Roma - ITALIA) in cooperation with Chris Blandford Associates (London - UK) Client: H.E. Shk Khalifa Bin Isa Al Khalifa - the PM of Bahrain
Parameters	New Construction Total Area: 57,500 m2 CFA: 12.200 m2
Budget	112,0 mln. USD (year 1998)
Activity	PROJECT & CONSTRUCTION MANAGEMENT DESIGN: INTERIORS & FURNITURE
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Time Schedule, Time Monitoring; ➤ Technical Management of Contractors / Procurement; ➤ Project Estimation; ➤ Value Engineering; ➤ BOQ / Appraisal of the Unit Costs / Congruity w. Market Prices. • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ BOQ, Specs package. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; ➤ HSE; ➤ QC/QA; ➤ K Administration (Schedule of Value, Time, Progress, Clarification Notice, CCO...)

F.65	Jul 1997 ~ Aug 1999 – Royal Palace of H.H. Shk Hamad Bin Isa Al Khalifa - the Emir of Bahrain West Riffah BAHRAIN
Stakeholders	ACA with Design 2000 International (Al Manama - BAHRAIN / Roma - ITALIA) Client: H.H. Shk Hamad Bin Isa Al Khalifa - the Emir of Bahrain West Riffah BAHRAIN
Parameters	New Construction GFA: 7,500 m2
Budget	89,0 mln. USD (year 1998)
Activity	PROJECT & CONSTRUCTION MANAGEMENT DESIGN: INTERIORS & FURNITURE
Detail	<ul style="list-style-type: none"> • <u>Project Management:</u> <ul style="list-style-type: none"> ➤ Time Schedule, Time Monitoring; ➤ Technical Management of Contractors / Procurement; ➤ Project Estimation; Value Engineering; ➤ Appraisal of the Unit Costs / Congruity w. Market Prices. • <u>Design:</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ Technical Design; ➤ Interior Design; ➤ Furniture Design; ➤ BOQ, Specs package. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; ➤ HSE; ➤ QC/QA; ➤ K Administration (Schedule of Value, Time, Progress, Clarification Notice, CCO...)

F.59	Jan ~ Mar 1997 RESORT MASTER PLAN ANGUILLA BWI QUINCY BAY
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Parameters	New Construction Total Area: 14,4 ha
Budget	15 mln. USD (year 1997)
Activity	DESIGN: CONCEPT DESIGN, MASTER PLANNING
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Infrastructure Layout; ➤ “Aqua Design” Pool, SPA, Sea-pool, Artificial Lake (with A&T Europe) ➤ Master Estimation

F.58	Jun 1996 ~ May 1997 SHADDICK TOURISM COMPLEX MASTERPLAN ANGUILLA BWI
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Parameters	New Construction Total Area: 36 ha
Budget	23,2 mln. USD (year 1996)
Activity	DESIGN: MASTER PLANNING, ARCHITECTURE & INTERIOR DESIGN; BOQ, SPECS package CONSTRUCTION SUPERVISION
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Infrastructure Layout; ➤ Landscaping ➤ Architecture; ➤ “Aqua Design” Pool, SPA, Sea-pool, Artificial Lake (with A&T Europe) ➤ Interior Design; ➤ Furniture Design; ➤ BOQ, Specs package ➤ Master Estimation; ➤ Periodic Design Supervision on Site (Trips to Anguilla Island);

F.54	Jan 1996 ~ Jun 1997 Condominium “Les Fleurs” MONTECARLO
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Parameters	New Construction 5.200 m2
Budget	2,62 mln. USD (year 1996)
Activity	DESIGN: ARCHITECTURE; INTERIOR DESIGN; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Architecture; ➤ Interior Design; ➤ “Aqua Design” Pool, SPA, Sea-pool, Artificial Lake (with A&T Europe) ➤ BOQ, Estimation; ➤ Specs package.

F.53	Jan 1996 ~ Jun 1997 Hotel Europa (National Heritage) Refurbishment Rapallo – ITALIA
Stakeholders	ACA (with arch. Cristoforo BOZANO - Genova) and Planning (Genova - ITALIA) Client: Hotel Europa s.a.s (ITALIA)
Parameters	Heavy Refurbishment (National Heritage Building) 1.780 m2
Budget	1,26 mln. USD (year 1996)
Activity	DESIGN: ARCHITECTURE; INTERIOR DESIGN; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Roof and Basement Restoration Plan (approved by Monumental Building Superintendence); ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ “Aqua Design” Pool, SPA; ➤ BOQ, Estimation; ➤ Specs package.

F.48	Oct 1995 ~ Jan 1997 Hotel Palazzo Martini (National Heritage) Refurbishment Rieti – ITALIA
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) (with MOBILSPAZIO) Client: Italgest s.r.l (Bologna – ITALIA)
Parameters	Refurbishment 1.470 m2
Budget	880.000 USD (year 1997)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN, SPA & SWIMMING POOL DESIGN
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Roof and Basement Restoration Plan (approved by Monumental Building Superintendence); ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ “Aqua Design” Pool, SPA; ➤ Coordination of M&E and C&S Design ➤ BOQ, Estimation; ➤ Specs package.

F.47	Dec 1995 ~ Mar 1997 Mini-Condo AZUR– Construction and Fit-out Antibes – FRANCE
Stakeholders	ACA (w arch. JeanMarie Wilmotte) and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (FR)
Parameters	New Construction 1.100 m2
Budget	620.000 mln. USD (year 1995)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN Coordination: C&S, M&E
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Coordination of M&E Design (Di Marco Eng.) and C&S Design (PKB - Marseille Eng.) ➤ BOQ, Estimation; ➤ Specs package.

F.46	Dec 1995 ~ Dec 1996 SOTTORIPA Palace (National Heritage) Genova – ITALIA
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Building's Property Management
Parameters	Restoration (National Heritage Building) 1670 m2 - 6 Storeys building
Budget	270.000 USD (year 1995)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN; CONSTRUCTION MANAGEMENT
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Restoration of Façade, Roofing, Lift (XIX cent. Cabin); ➤ Colour Plan approved by Monumental Building Superintendence; ➤ Architecture; ➤ Coordination of M&E Design ➤ BOQ, Estimation; ➤ Specs package. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; ➤ HSE; ➤ QC/QA; ➤ K Administration (Schedule of Value, Time, Progress, Clarification Notice, CCO...)

F.43	Feb ~ Oct 1995 SPIRIT Inc. c/o WTC of Genova – Retail Genova – ITALIA
F.42	Feb ~ Oct 1995 SPIRIT Inc. c/o WTC of Genova – Executive Office Genova – ITALIA
F.41	Feb ~ Oct 1995 SPIRIT Inc. c/o WTC of Genova – Operative Office Genova – ITALIA
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: for Spirit Inc. (Genova - ITALIA)
Parameters	Heavy Refurbishment 1800 m2 - 4 Storeys. Ground Floor: Showroom and Retail, 08 th : Floor Top Management / 09 th : Floor Operative / 10 th & 11 th : Executive.
Budget	320.000 USD (year 1995)
Activity	DESIGN: ARCHITECTURE, INTERIOR DESIGN; CONSTRUCTION MANAGEMENT
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Architecture; ➤ Interior Design; ➤ Furniture Design; ➤ Coordination of M&E Design and C&S Design; ➤ BOQ, Estimation; ➤ Specs package. • <u>Construction Management:</u> <ul style="list-style-type: none"> ➤ Construction Management; ➤ HSE; ➤ QC/QA; ➤ K Administration (Schedule of Value, Time, Progress, Clarification Notice, CCO...)

F.36	Feb 1994 ~ Jul 1995 Beach Resort SUN Lasithi – CRETE ISLAND – GREECE
Stakeholders	ACA and Planning s.r.l. (Genova - ITALIA) Client: Private Investors (Principate of Monaco)
Parameters	New Construction 6,8 Ha
Budget	3,6 mln. USD (year 1994)
Activity	DESIGN: ARCHITECTURE cum INTERIOR DESIGN; BOQ, SPECS package
Detail	<ul style="list-style-type: none"> • <u>Design:</u> <ul style="list-style-type: none"> ➤ Master Planning; ➤ Infrastructure Layout; ➤ Landscaping ➤ Architecture; ➤ “Aqua Design” Pool, SPA, Sea-pool, Artificial Lake (with A&T Europe) ➤ Interior Design; ➤ Furniture Design; ➤ BOQ, Specs package ➤ Master Estimation; ➤ Periodic Design Supervision on Site (Trips to Lasithi – CRETE Island – GREECE);

Trustworthy	
Amedeo Cilento, Architect and Project Manager	
<p>ORDINE DEGLI ARCHITETTI PIANIFICATORI PAESAGGISTI E CONSERVATORI DELLA PROVINCIA DI GENOVA</p> <p>amedeo cilento albo sezione A numero 3475 architetto</p> 	

Thank you.
Please contact us for further information.